

Real Estate Results That Move You

Our team offers a no-obligation consultation to show you how to maximize your results from buying or selling a home.

MAY 2024

Find out more at Weisbarth.com



HOMEWARD BOUN More Than Just Real Estate News

Grow Crops in Buckets for Year-Round Disaster Prep



Did you know you can grow fresh produce the entire year – even in the cold dark winters of the Pacific Northwest? The secret is to use buckets or other containers and grow your produce indoors during the cooler months.

I realize that this might sound a little too far for disaster preparedness – is it really going to get that bad? Hopefully not, but the upside is that this can be a fun activity to do, especially with kids. And you can always put the food that you grow to good use in your kitchen!

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Drug-Affected Babies at Childhaven – Even They Can Be Restored

Every child who comes to Childhaven has a different story. Some of the hardest stories to hear are the kids who were affected by drugs while still in the womb. But even for them, once they're given a daily and consistent opportunity to work with caring and committed adults, they can make huge progress.



Esteban is one such child. When he came to Childhaven as an infant, his limbs felt like "sacks of jelly" and he didn't do any of the things that babies usually do. He didn't make eye contact. He didn't even cry much.

At Childhaven, he received daily and nearly nonstop attention from a therapeutic childcare worker. She interacted with him as she would with any baby. She played with him and showed him toys. She held him up into a sitting position because he didn't have the strength. She tried to get him to grip her finger by manipulating his little hands.

But he was so obviously drug affected that she found herself doubting he would ever be okay. Months went by, with very little progress. Even seasoned child therapists can begin to wonder sometimes if some kids are just too far gone.

But she and the other therapists working with Esteban never gave up hope. During the next four years outside of Childhaven, Esteban lived with three different sets of caregivers. And Childhaven became the one constant in his life as staff members and special therapists worked to help him overcome his many developmental delays.

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Higher Interest Rates? Buyers Say "Bah Humbug!" (continued from back)

interest rates were lower - and they're selling much faster, often in less than a week. And the home prices are rising very fast, almost reaching their peak from 2022.

This is guite a reversal from what we saw at this time last year. Yes, prices and sales went through their typical spring and summer increase, but it was far below the norm. The same interest rates that last year dampened the market activity don't see to have affected the market at all this year. This suggests these buyers are realizing that they can just refinance when the rates eventually do begin to decline.

And it's worth noting that our favorite lender, Julie Johnson, from Cross Country Mortgage, offers a free refinance for the first 36 months after you buy your home, as long as you get your initial mortgage through her.

If you or someone you know is considering a real estate move this year, my team and I are here to provide guidance and ensure informed decisions to maximize your results. We greatly appreciate referrals, and you can refer them using any of the three options listed in this newsletter – email, phone, or our website.



- 1. refer@weisbarth.com
- 2. 206.779.9808
- 3. Weisbarth.com/refer

Grow Crops in Buckets for Year-Round Disaster Prep

(continued from front)

CARROTS

One of the most durable vegetables, you can plant new carrots every two weeks and grow them year-round. Or you can plant larger batches at the start of winter and again as spring is ending. They last a long time, so a big harvest is just fine. You just need a deep enough container to let them grow.

LETTUCE

Leafy green lettuce is one of the easiest foods to grow. It grows in almost any container as long as you keep the soil moist and have good drainage. And it grows fast too, so don't plant too much all at once unless you want to have huge salad every day for weeks.

POTATOES

The staple foods are staples for a reason. Potatoes grow pretty much anywhere, at any time of year - including in your house or on your patio. The only requirement is a container with at least 2.5 gallons of capacity. And you can plant these without any seeds. Just take a potato from the store, let it sprout, cut it into two-inch pieces, and plant them.

HERBS

Flavor isn't just good, it's often healthy too. You can plant many common herbs and spices right in your house. These are plants like any other, and they grow year-round. In a bucket, the plant will stay contained too, whereas they can sometimes go a bit crazy in a garden. You can grow herbs like basil, oregano, rosemary, sage, chives, mint, and thyme - indoors or outside.



KALE

This leafy green also does well in cooler weather, so you can grow it almost the entire year. Plant it in spring, early summer, and fall, and it will do well in a bucket on your porch.

TOMATOES AND PEPPERS AND BEANS (OH MY!)

Crops such as peppers, beets, beans, snap peas and other, similar crops, can grow in a bucket indoors, but they require light and warmer temperature to grow properly. So you will most likely need to use grow lights and keep these in a warmer area to get optimal results. Still, the results can be exciting, delicious and nutritious.



Drug-Affected Babies at Childhaven – Even They Can Be Restored (continued from front)

They never lost faith, and gradually, Esteban began to respond.

He started turning towards faces. Then one day, something shifted. His progress went into overdrive from that point on, as if he was determined to make up for lost time. Being in the classroom with other children motivated him. He became an active toddler, running, playing, always on the move.

By the time he left, he was on his way to becoming a happy, healthy little boy.

Even the most hopeless situations can be turned around, and every kid has a chance to live a different life than the one they seemed destined to.

Stories like this one remind me why I've decided to focus my giving on Childhaven. I cannot think of a bigger contribution than to help a child change their life trajectory into a happy, healthy and productive one. And this is exactly why we give a portion of the revenue from every home we sell to Childhaven. Your business and referrals help fund these miracles.

The 2024 Weisbarth Team

We're looking for a few good people to join our team. Know any top candidates? Call Doron at 206-779-9808.



Doron Weisbarth Michelle Shafagh



Dominic Wood Ashlev Heim







Steve Thompson



Chris Masseth Debbie Sipes

Mary Cha





Our donations to date for Childhaven!



Your business and referrals help the kids at Childhaven

Through all of COVID-19 the Childhaven staff continues to care for every child, delivering counseling, developmental therapy, wrap-around supports, home learning, meals, family meetings, and much more.

Every referral you send our way helps the kids at Childhaven, because we donate a substantial portion of our income from every home sale to this amazing organization. If you know anyone considering buying or selling, you have three options:

1. Send an email with your referral's name, phone and email to refer@weisbarth.com

Cade Coleman

2. Call me direct or pass on my number - 206.779.9808



- 3. Go to our website at Weisbarth.com/refer



DORON WEISBARTH **Designated Broker/Owner**

Find out more at Weisbarth.com







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- Buyers Say "Bah Humbug!"
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If your home is already listed, this is not intended as a solicitation



AS SEEN AND HEARD ON:

GeekWire



Real Estate Results That Move You

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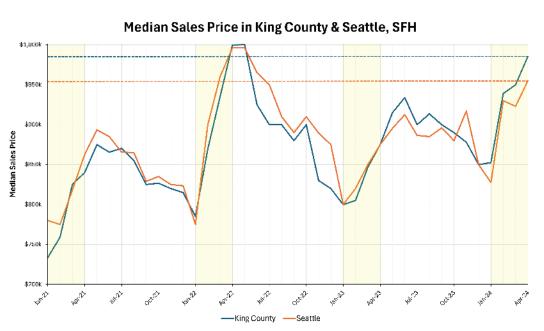
Higher Interest Rates? Buyers Say "Bah Humbug!"

Two months ago, we predicted that "If you've been wanting to sell and have been waiting for a real boom in the market, it looks like you may have one this spring."

The data trends we saw emerging two months ago have now produced the very outcome we expected. And this has happened despite the highest mortgage interest rates in 20 years, which have been hovering in the low- to mid-7% range the past few weeks.

Right now, there are more homes listed and more homes selling than last year – when

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